Indicative Termsheet - For Discussion Purposes Only Credit Derivative Transaction Physical Settlement

Date: 03 December 2002

To: ABC Bank ("Counterparty")

From: XYZ Bank

Re: Credit Derivative Transaction

Attention:

Fax No:

Our Ref:

C'pty Ref:

The purpose of this document (this "Indicative Termsheet") is to confirm the terms and conditions of the Credit Derivative Transaction entered into between us on the Trade Date specified below (the "Transaction").

This Indicative Termsheet does NOT constitute a "Confirmation".

The definitions and provisions contained in the 1999 ISDA Credit Derivatives Definitions, as supplemented by the Supplement Relating to Convertible, Exchangeable or Accreting Obligations dated the 9th November 2001, and as supplemented by the Supplement Relating to Successor and Credit Events dated the 28th November 2001 and as supplemented by the ISDA Restructuring Supplement dated the 11th May 2001 (the "Credit Derivatives Definitions",) as published by the International Swaps and Derivatives Association, Inc., are incorporated into this Indicative Termsheet.

The terms of the Transaction to which this Indicative Termsheet relates are as follows:

1. General Terms

Trade Date: 03 December 2002

Effective Date: 04 December 2002

Scheduled Termination Date: 06 September 2007

Floating Rate Payer: XYZ Bank (Seller)

Fixed Rate Payer: ABC Bank (Buyer)

Calculation Agent: Seller

Calculation Agent City: New York

Business Day: New York and London

Business Day Convention: Modified Following (which shall apply to any date referred to in

this Confirmation, other than the Effective Date, that falls on a

day that is not a Business Day).

Reference Entity: Agrium, Inc - OECD US Corporate

Reference Obligation

Primary Obligor: Reference Entity

Guarantor: None Coupon: 7.7%

Maturity Date: 01 February 2017 ISIN/Cusip Number: 008916AB4

Original Issue Amount: USD 1,000,000,000

Reference Price: 100%

2. Fixed Payments

Fixed Rate Payer Calculation

Amount:

USD 5,000,000

Fixed Rate Payer Payment Dates: 06 March 2003 and thereafter each 06 March, 06 June, 06

September and 06 December

Fixed Rate: 1 % per annum

Fixed Rate Day Count Fraction: Actual/360

3. Floating Payment

Floating Rate Payer Calculation

Amount:

USD 5,000,000

Conditions to Payment:

Credit Event Notice

Notifying Party: Buyer or Seller

Notice of Intended Physical Settlement

Notice of Publicly Available Information: Applicable

Public Sources: Standard Public Sources .

Specified Number: Two

4. Credit Events

The following Credit Events shall apply to this Transaction:

Bankruptcy

Failure To Pay

Grace Period Extension: Not Applicable

Payment Requirement: USD 1,000,000 (or its equivalent in the relevant Obligation Currency as of the occurrence of the relevant Failure to Pay).

Restructuring

Default Requirement: USD 10,000,000 (or its equivalent in the relevant Obligation Currency as of the occurrence of the relevant Credit Event).

Obligations: Obligation Category: Obligation Characteristics:

Borrowed Money None Specified

5. Settlement Terms

Settlement Method: Physical Settlement

Physical Settlement Terms

Physical Settlement Period: Section 8.5 of the Credit Derivatives Definitions capped at 30

Business Days

Portfolio: Exclude Accrued Interest

Deliverable Obligations:

Deliverable Obligation Category:

Deliverable Obligation Characteristics:

Bond or Loan

Pari Passu Ranking

Specified Currency (Standard

Specified Currencies)
Consent Required Loan
Assignable Loan

Not Bearer Not Contingent Transferable

Maximum Maturity 30 Years

Restructuring Maturity

Limitation

Applicable

Excluded Deliverable

Obligations:

Not Applicable

Partial Cash Settlement of Loans: Not Applicable

Escrow: Applicable

6. Dispute Resolution Section 10.2 of the Credit Derivatives Definitions shall apply

7. Offices

Floating Rate Payer: (Seller) London

Fixed Rate Payer: (Buyer) London